



## PRODUCT 18: NEW EQUIPMENT PURCHASE ADVANTAGE

An easy way for dealers to refer clients to the best coverage available - with custom-tailored insurance from American Loggers Insurance Program (ALIP), covering new logging industry equipment at a flat rate for a period of up to 18 months.

## LOGGER BENEFITS

- 18 months of insurance cost / coverage that is as competitive as any 12 month program we've seen
- Replacement cost coverage
- No penalty for previous claims / loss record
- Expedited claims handling and settlement
- Lloyd's of London has "A" (Excellent) AM best rating, providing added security in the financial strength

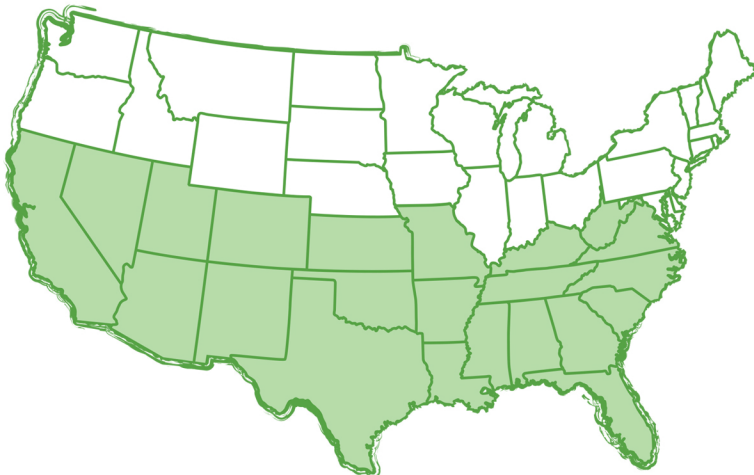
## EQUIPMENT DEALER BENEFITS

- Added value to your customer
- Become “go to” dealer for replacement unit following a loss
- Immediate 24 hours a day, 7 days per week access to insurance cost resulting in immediate sales
- Guaranteed insurance solution for customer regardless of previous loss record

## ABOUT AMERICAN LOGGERS INSURANCE

American Loggers Insurance is a nationwide insurance program offering affordable coverage in Trucking and Forestry. American Loggers Insurance Program is distributed by Santee Risk Managers LLC through local insurance agents. The program's equipment insurance coverage is provided by Lloyd's of London.

***Please contact ALIP for participating equipment dealers in your area.***



## Inquiries for Northern States

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## Inquiries for Southern States

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## PROTECTING THOSE WHO WORK THE WOODS



## EQUIPMENT COVERAGE FACT SHEET

As a valued American Loggers Insurance Program (ALIP) equipment dealer, we provide a customized insurance solution to help you sell safer, more reliable logging equipment for the benefit of your clients.

### GUIDELINES

- ALIP approved Automatic Fire Suppression (AFS) required with Loaded Stream / Coldfire
- Warranted Machine to be maintained and operated in accordance with Manufacturer's guidelines
- AFS system must be inspected and maintained every six (6) months - ALI will order the inspection and agent will bill insured
- The unit will be replaced with a like make and model on a total loss
- Valuation will be the lower of either replacement cost or original purchase price on cash settlements for total loss
- Premium is 100% fully earned at inception

### RATES

Rates calculated on full purchase price:

AFS Rates: Model Year 2015 and newer						
Automatic Fire Suppression System	Fellerbunchers	Harvesters Processors Delimbers	Skidders	Chippers Grinders Debarkers	Forwarders Prehaulers	Loaders/Backhoes Dozers/Graders/Etc -- AFS not required --
Fogmaker (ALIP)	2.03%	1.95%	1.65%	1.50%	1.35%	1.20%
Other Approved AFS Manufacturers & Loaded Stream	2.37%	2.28%	1.93%	1.75%	1.58%	1.20%

*Coverage for new prior year hold over units available at actual cash value instead of replacement cost.*

### ADDITIONAL COVERAGES

Additional coverages available at added cost. A licensed insurance agent will contact the client to discuss current and additional insurance options. Coverage extensions include:

- Rental Reimbursement
- Debris Removal
- Expediting Expense
- Recharge of Fire Protection Equipment
- Miscellaneous Tools and Equipment



Coverholder at **LLOYD'S**

COVERAGE THAT KEEPS YOU MOVING



## FOCUSED ON FIRE PREVENTION